

KHSI September 18, 2025

## Monthly Zoom Call

President Cindy DeOrnellis called the meeting to order at 8 pm EST

Present- Cindy DeOrnellis , Mike Jones, Brad Mullins, Mandy Fletcher, Ron Young, Dan Turner, Karen Kanagy, Operation Manager - Alan Culham, Registrar – Brenda Lobdell-Scheider.

Secretary Ron Young read the minutes from the August 18, 2025 meeting. There were two additions/amendments noted. NSIP – a final draft (of the NSIP articles) in the Guide will be completed in the next two weeks.

Expo Sale-subtract (outstanding balances on account with KHSI) and entry fees for Expo Sale from consignor's checks.

Brad moved to approve the minutes as amended, seconded by Karen.

Minutes were unanimously approved by voice vote.

### Operation Manager Report - Alan

Alan reported that the Association is still seeing a decline in our profit level with the registry. After our August financials, we currently have a negative year to year of \$58,637.00. With normal to a bit above average registration and transfer activity.

KHSI needs to update bank signatures. New Treasurer, Brad Mullins needs to be included on the Investment Account along with all other financial accounts.

### NSIP Committee - Dan

Dan reported that the EBV's are current on Digital Katahdin. Pushing for two updates per month with NSIP. NSIP Guide updates have been completed.

### Registrar - Brenda

Brenda reported we had a total of 1852 registrations and transfers in August.

She had 22 one on one training sessions.

Assisted with registration and transfers in office on complicated issues.

60% of registrations and transfer work is being done online and 40% in office.

75% of online registrations are printed by the breeder, 25% by Brenda. Almost all in-house work for registrations and transfers are requested for her to print and send.

Brenda reported that she prints 1000 certificates per month.

Brenda gave the board an explanation as to what her "catch all" line items include.

Brenda had an inquiry from a KHSI member, in regard to the California State Fair, as to what KHSI uses as a "standard" for Katahdins as to slick shearing and docking. Discussion lead President Cindy assigning this to the Show committee.

## Committee Assignments -

Chairman have been contacted and full committee assignments will be provided at the October Board meeting.

## New Business

Brad Mullins asked the board, “How do we remedy our financial Ills”?

Discussion ensued regarding payment structure to the Registrar, Registrar contract formation and the lowering of fees members are charged for registry and transfer work. The board decided to have a “Special Board Meeting” to find remedies for a \$58,000 loss in both Gross Profit and Net Profit.

A “Special Zoom Meeting” is scheduled for October 8, 2025 at 8pm EST/7Central.

The next regular KHSI board meeting is scheduled for October 16, 2025 at 8pm EST/ 7pm Central.

Motion to Adjourn – Mandy Fletcher, seconded by Karen Kenagy  
Voice vote was unanimous/meeting adjourned.

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