

2026 KATAHDIN EXPO SALE
July 30–31, August 1, 2026
Entries Due - July 5, 2026

SALE RULES AND CONDITIONS

Sale Date: August 1, 2026 @ Cookeville, TN

Sheep begin arriving	Wednesday, July 29 – no earlier than 12 Noon
Sheep must be in place	Thursday, July 30 by 12 Noon
Turn in Top 10 selection cards	Friday, July 31 by 8:00 AM
Sale	Saturday, August 1 – 11:00 AM

Auctioneer: Kyle George

Ring men: Steve George and Mike Jones

Webcasting and Clerking: CCI.live - Brooklyn Graham-representative

Cataloging- Square One Agri Marketing

Sale Management – Katahdin Hair Sheep International

Entry Deadline: **July 5, 2026**

Entry Fee: \$30 per head. All entry fees are due at time of entry and are nonrefundable. Entries are not complete until entry fees are paid. Fees can be paid to KHSI using a PayPal account or credit card or a check can be mailed to Operations.

Entry forms: Entries may be made online through www.katahdins.org Look for the **Expo 2026** tab and select **Entries**. For those unable to do online entry, send completed entry form to Operations along with a check for entry fees. Note on entry form how consignor's check should be issued if different from consignor name.

Entry data: Additional data can be entered in the comments section (limited to 50 words). There is a separate line for animal's NSIP searchable database link. NSIP information sheet will be provided for buyers prior to auction. Highly recommend consignors also post entry information at pens.

Substitutions: Substitutions are allowed until **July 30** when registration and health papers are submitted, but consignors must maintain the correct ram/ewe ratio.

On-line Posting of Pictures: Entry pictures must be posted no later than **July 5**. Substitutions made after July 5 are not guaranteed to have updated pictures. Post pictures to Sales@squareoneagrimarketing.com

Commission: 10% of the gross price is deducted from sale price and go to KHSI.

Live Internet Bidding: CCI.live will provide webcast services that allow the internet buyer to participate during the bidding process in live time.

Sale Order: Rams followed by Ewes – Top 10 selling first

At check-in, each consignor will be given a scorecard to select their choice for the top 10 rams and top 10 ewes. The Sale Committee will use the rankings to establish the starting sale order for rams and ewes. After the top 10 ranked rams sell, the remaining rams sell based on birth date from oldest to youngest. The same procedure will be repeated with the ewes. **General sale order is registered rams, registered ewes, pens of registered ewes (will follow singles of same age), single percentage 87.5% recorded ewes, pens of recorded 87.5% and Kat+ ewes/ewe lambs of same age group.**

Classes - Use the codes when entering classes.

Yearling Rams & Ewes (born 9/1/24 – 8/31/25 YR/YE

Fall Rams and Ewe Lambs (born 9/1/25 – 12/31/25) FRL/FEL

January Rams and Ewe Lambs (born 1/1/26 – 1/31/26) JRL/JEL

February Rams and Ewe Lambs (born 2/1/26- 2/28/26) FBRL/FBEL

March Rams and Ewe Lambs (born 3/1/26 – 3/31/26 MRL/MEL

All Rams and Ram Lambs must meet minimum scrotal measurements (see inspection & paint branding). Recommend measuring prior to leaving for sale to avoid disqualification.

Recorded Spring Ewe Lambs 87.5% or higher - 1/1/26- 3/31/26 RecSEL

Pens of Registered Ewes or Ewe Lambs - PenYE/PenFEL/PenSEL

Pens of Recorded Ewe Lambs 87.5% or higher - PenRecSEL

Pens of Kat+ Yearling Ewes or Ewe Lambs (no registration papers) PenKat+YE/PenKat+EL

Catalogs: Catalogs will be available online. Scrotal measurements will be posted at the barn. Once sale order has been established, the online catalog will reflect that sale order. **Printed sale orders will be available Friday evening.**

SPECIAL SALE RULES

Ram/Ewe Ratio: The maximum number of sheep per consignor is **15**. Limit is 4 rams/consignor.

<u>Rams</u>	<u>Ewes</u>
1	0
2	2 ewes or 1 pen of 3
3	4 ewes or 2 pens of 3
4	6 ewes or 3 pens of 3

Reserve bids and information at the sale block: Consignor will receive a card for each lot to place a reserve bid and provide information about lot. Sheep failing to meet submitted reserve bid will be assessed commission. Information on lot limited to 25 words or less and will be read prior to the sale of that lot.

Minimum bid: The minimum bid (floor price) will be set and announced before the sale begins. Sheep failing to bring the minimum will be a “No Sale” and will not be assessed commission.

SALE REQUIREMENTS

Health Papers

1. Due at Check-in
2. Certificate of Veterinary Inspection must be less than 30 days old – **dated after July 5, 2026.**
3. 2 copies required for each animal in consignment. Multiple animals may be listed on the same paper, but must provide **2 copies for each animal.**
4. **Health papers must contain following information:**
 - a. Owner or consignor name and address
 - b. State that the sheep are consigned to the 2026 Katahdin Expo, Cookeville, TN
 - c. Species & purpose of movement (ovine, interstate transfer and sale)
 - d. Private flock tag number for each animal
 - e. Federal Scrapie number: Premise ID and individual tag number for each animal
 - f. Age, sex, and breed of each animal.
 - g. Signature and printed name, address, and phone number of accredited veterinarian.
5. **All rams over 6 months of age (**born before Feb. 1, 2026**) must have a **negative Brucella Ovis** test. Test must be completed within the 30 days (**after July 5**) prior to the sale.** Test results must be listed on health paper or be confirmed by documentation from the testing facility.
6. **KHSI does not require or guarantee any other health assessments beyond those listed above. Any information exchanged beyond listed requirements is between buyer and seller.**

Registration papers - All animals must have a valid, signed registration paper (front and back) turned in at sale check-in. Registration papers will be transferred and forwarded to buyers. Cost of transfers will be deducted from consignor settlements.

DNA Testing: - All entries must be RR or QR at codon 171. **This is KHSI policy.** Codon status must be determined by lab analysis and copy of results provided at check-in. Referencing pedigree will not be accepted. QQ will not sell. Codon status will be listed on sale order.

NSIP Data - To qualify for “N” paint brand denoting NSIP enrollment, animal must be in online NSIP data base. Animal’s NSIP number must be included with entry information.

Inspection

1. Animals will not be penned that exhibit health problems, show signs of abuse, have no scrapie tag, are inconsistent with entry application, or show signs of coat shearing or clipping. Females within a month of lambing will not sell. Registered sheep cannot have docked tails or C coats. Sale management discourages docking tails of Kat+ ewes.

2. Yearling rams must have a minimum scrotal circumference of 32 cm. Ram lambs, including those under 6 months of age, must have a minimum scrotal circumference of 28 cm. Rams measuring below minimum will not sell.
3. Sheep will be checked for soundness in mouths and obvious breeding unsoundness. Animals determined to be unsound will not sell. Check for problems **before** bringing the sheep to the sale!
4. Evidence of horns being removed will be noted on sale order as "horned".
5. Recorded 87.5% 2026-born ewe lambs may be entered if they are expected to be registerable upon yearling coat inspection.

Care and Handling

1. All animals on the property will be handled humanely and with respect. If the KHSI Expo Sale committee/Board of Directors determines that consignors have abused or inhumanely handled their sheep, they reserve the right to remove animals from the sale and the consignor may be banned from the next KHSI Expo Sale.
2. Consignors must provide daily care for animals. This includes feed, water, etc. until the animal is sold and transferred to care of buyer/transporter.
3. Preparation for exhibit and sale should include washing sheep at home and/or sale facility and hoof trimming. No alterations, clipping or shearing are allowed.
4. It is highly recommended that animals are trained to lead on halter as this facilitates moving from the pens to wash rack, sale ring and back.
5. Recommend that consignors be available to talk about animals at their pens as much as possible.
6. Bedding for sale animals will be provided. Must provide own bedding for transfer pens.

SALE PROCEDURES

Consignors Meeting - Held on Thursday and time will be announced or posted. Sale procedures will be explained and questions answered.

Contact Information - All consignors and bidders must provide a cell phone number with entry form or when registering for buyer number. Mail bids must have cell phone number of contact person and identify who will haul purchased animals.

Payment for Purchases: Buyers must pay for their purchases immediately following the sale. Any other arrangement must be approved prior to start of sale. CCI.live will oversee all aspects of payment. Buyers that **do not pay** for purchases will lose all KHSI membership rights until payment has been received and cleared.

After Sale - Buyers are expected to contact the seller within an hour of sale's end to take possession of the purchase or provide plans for transportation.

Transportation

Buyers are responsible for the cost of transportation. **Online buyers must have transportation arranged ahead of the sale.** KHSI will help coordinate transportation, when possible. Anyone

willing to haul sheep to their area of the country, please contact KHSI Operations (717-335-8280) or Cindy DeOrnellis (573-291-0591) to be added to the haulers' list.

Payment to Consignors - Checks to consignors will be issued no more than 30 days after the sale. Commissions (10%), registration transfer fees and \$1 fee per animal Lamb Check-off will be deducted from the consignor's check.

SALE GUARANTEE

EXCEPT FOR THOSE STATED IN THE BELOW GUARANTEES, THERE ARE NO WARRANTIES, EITHER EXPRESSED OR IMPLIED, AS TO THE MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR PURPOSE WITH RESPECT TO THE ANIMALS BEING SOLD IN THIS SALE.

THE WARRANTIES AND GUARANTEES SET FORTH IN THE BELOW GUARANTEE ARE IN LIEU OF ALL OTHER WARRANTIES, EITHER EXPRESSED OR IMPLIED, AND THE REMEDIES PROVIDED THEREIN SHALL BE THE SOLE AND EXCLUSIVE REMEDY OF THE BUYER, OR ANY PARTY CLAIMING THROUGH THE BUYER, FOR ANY BREACH OF WARRANTY OR GUARANTEE THEREIN PROVIDED, AND ALL OTHER OBLIGATIONS OR LIABILITIES

1. Every male and female sold will be guaranteed as a breeder if properly handled. It shall be the responsibility of the buyer to return a non-breeder to the seller in acceptable breeding condition. The seller, after a fair trial and if the animal is found to be a non-breeder, shall have the privilege of replacing the male or female with one of equal value to the satisfaction of the buyer and seller or refunding the purchase price. This guarantee shall not apply to any animals that are shown after the date of the sale.
2. Notification of non-breeder males must be made to the seller prior to March 1 following the sale. Notification of non-breeder females must be made to the seller prior to April 1 following the sale.
3. Animals that drop their lamb teeth prior to 12 months of age, as determined by their registration papers, shall be replaced with an animal of equal quality to the mutual satisfaction of the buyer and seller within a reasonable amount of time, or the consignor shall refund the purchase price of the animal promptly with all fees and percentages levied against such animal retained by the sale. It shall be the responsibility of the buyer to notify the consignor, and they the sale manager, if such a problem occurs. Any consignor failing to comply with this rule shall automatically be barred from consigning any animals to the following sale.
4. Neither the sale managers nor the sponsoring organization can or will assume any responsibility as to the authenticity of the pedigrees or bloodline information in the sale catalog, on pen cards, or otherwise, and the subsequent genetic performance of any animals purchased. All such information must be adopted at face value. Any special guarantees or claims offered by individual consignors is strictly between the consignor and buyer and will not be enforced by the sale management or sponsoring organization.
5. This guarantee shall constitute a contract between the buyer and the seller only, and no other parties assume any liability, legal or otherwise, expressed, or implied.

Transfer Sheep - Sheep previously sold or leased and being delivered for pick up at the Expo may be housed on the grounds for \$10 per head per day to cover barn rental fees. **All transit sheep on the grounds must have interstate health papers to the destination and rams over 6 months of age must have a negative b.ovis test within past 30 days. Federal and/or state veterinarians may spot check. Animals may be held until proper health papers and/or test results are provided.** Selling of sheep out of the transfer barn and/or advertising on transfer pens is not allowed. This space is only offered as a convenience for sheep already sold or leased prior to this event. Individuals selling sheep out of the transfer pens will have KHSI membership revoked for one year and not allowed registry services for same year. Contact KHSI operations prior to the Expo to arrange barn space. info@katahdins.org or 717-335-8280.

No Dogs Allowed!